Emerging Markets Growth

Quarterly Report
December 31, 2023

SANDS CAPITAL

Contents

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On the Cover
The Bandra-Worli Sea Link is a cable-stayed bridge that links Bandra in the Western Suburbs of Mumbai with Worli in South Mumbai. Mumbai is home to the headquarters of many Indian portfolio businesses such as Asian Paints and HDFC Bank.

 #20240124-3348602

Emerging Markets Growth (USD)

Quarterly Report - December 31, 2023

OVERVIEW

Emerging Markets Growth seeks to selectively own what we view as premier emerging market growth businesses. The portfolio consists of businesses driving or benefiting from secular change, including digitazation, industry consolidation and formalization, and life sciences innovation.

INVESTMENT CRITERIA

1. Sustainable above-average earnings growth
2. Leadership position in a promising business space
3. Significant competitive advantage/unique business franchise
4. Clear mission and value-added focus
5. Financial strength
6. Rational valuation relative to the market and business prospects

KEY ATTRIBUTES

CONCENTRATED AND CONVICTION WEIGHTED

38
Businesses

45%
Top Ten Weight

LONG-TERM INVESTMENT HORIZON

20%
Turnover-Annual Avg.

5+ Yrs
Expected Holding Period

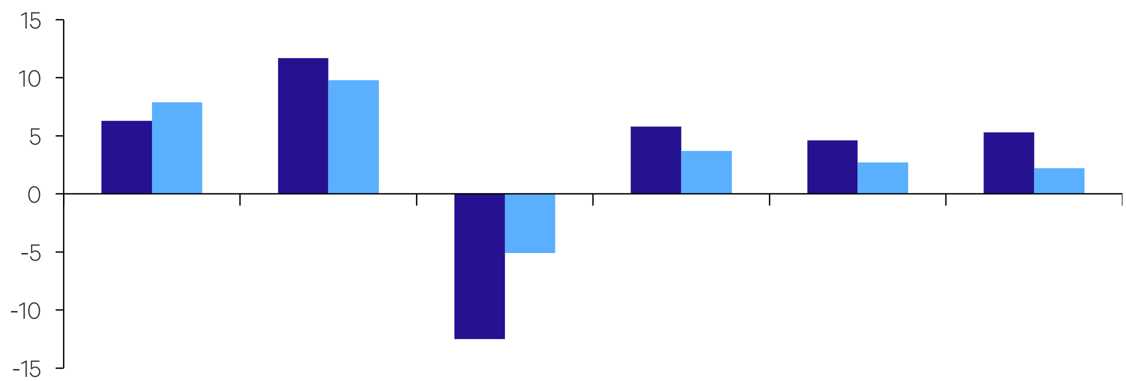
ABOVE-AVERAGE EPS GROWTH FORECAST

17%
Emerging Markets Growth

13%
MSCI Emerging Markets Index

INVESTMENT RESULTS (%)

Emerging Markets Growth vs. MSCI Emerging Markets Index



Inception: 12/31/2012	QTD	1 Year	3 Years	5 Years	10 Years	Since Inception
Portfolio (Net)	6.3	11.7	-12.5	5.8	4.6	5.3
Benchmark	7.9	9.8	-5.1	3.7	2.7	2.2
Value Added (%)	**-1.6**	**1.8**	**-7.5**	**2.1**	**1.9**	**3.1**

CALENDAR YEAR RETURNS (%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Portfolio (Net)	5.7	-8.9	2.5	39.1	-14.0	28.2	54.8	-9.0	-34.2	11.7
Benchmark	-2.2	-14.9	11.2	37.3	-14.6	18.4	18.3	-2.5	-20.1	9.8
Value Added (%)	**7.9**	**6.0**	**-8.7**	**1.8**	**0.6**	**9.8**	**36.5**	**-6.5**	**-14.1**	**1.8**

Inception date is 12/31/2012. Returns over one year are annualized. The investment results shown are net of advisory fees and expenses and reflect the reinvestment of dividends and any other earnings. The investment results are those of the Emerging Markets Growth Composite. Net of fee performance was calculated by reducing Emerging Markets Growth Composite's monthly gross return by 1/12 of the highest applicable annual fee of 1.25% for the period from January 1, 2013 to March 31, 2019. Beginning on April 1, 2019, the highest applicable annual fee was lowered, and net of fee returns were calculated by reducing the composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85% Past performance is not indicative of future results. GIPS Reports found here.

PORTFOLIO CHARACTERISTICS

	Portfolio	Benchmark
Portfolio Businesses	38	1,441
Active Share	83%	n/a
5-Year Historical EPS Growth	27%	15%
Consensus Long-Term EPS Growth	17%	13%
Consensus Forward P/E - Next 12 mos.	23x	12x
Strategy Assets	$8.7B	n/a
Weighted Avg. Market Cap (USD)	$101.9B	$109.1B
Median Market Cap (USD)	$27.3B	$6.7B
Turnover - Trailing 12 mos.	16%	n/a
Weighted Average Carbon Intensity	53.0	327.1

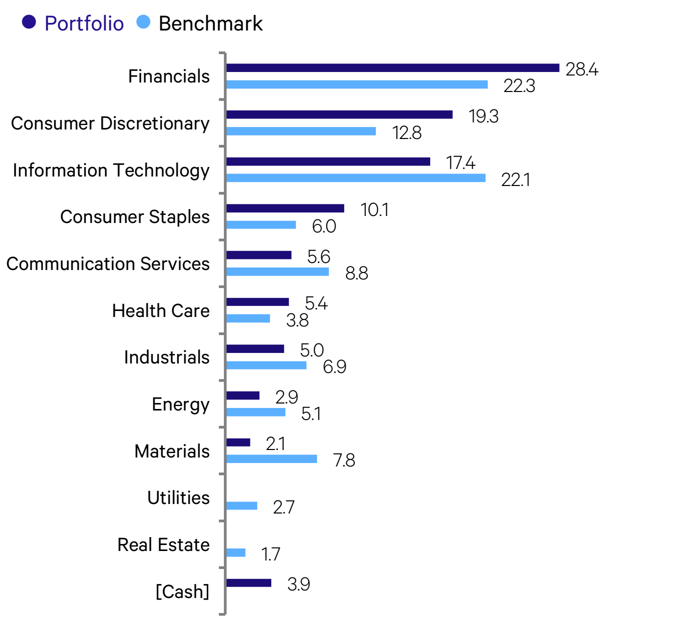
RETURN & VOLATILITY METRICS

(Trailing 5 Years Net of Fees)	Portfolio	Benchmark
Annualized Excess Return	2.1%	n/a
Beta	0.96	1.00
Information Ratio	0.2	n/a
R-Squared	76.5%	100.0%
Sharpe Ratio	0.2	0.1
Standard Deviation	20.9%	19.0%
Tracking Error	10.2%	n/a
Up Capture	105%	100%
Down Capture	97%	100%

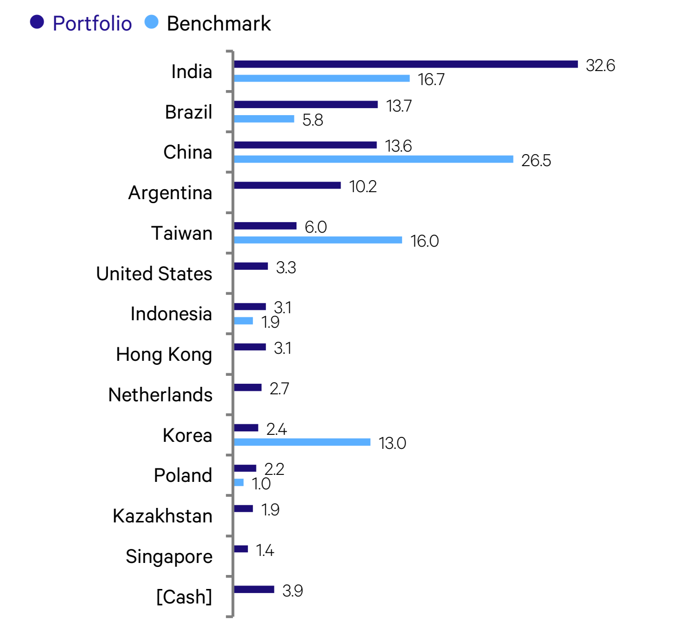
TOP TEN HOLDINGS (44.8% OF ASSETS)

Company	Sector	Domicile	Portfolio(%)	Owned Since
MercadoLibre	Consumer Discretionary	Argentina	6.7	2012
Taiwan Semiconductor	Information Technology	Taiwan	6.0	2015
Bajaj Finance	Financials	India	5.3	2018
HDFC Bank	Financials	India	4.8	2017
Nu Holdings	Financials	Brazil	3.9	2021
Britannia	Consumer Staples	India	3.9	2016
Titan	Consumer Discretionary	India	3.9	2019
Apollo Hospitals	Health Care	India	3.5	2012
Globant	Information Technology	Argentina	3.4	2020
Lam Research	Information Technology	United States	3.3	2022

SECTOR EXPOSURE



REGIONAL EXPOSURE



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PORTFOLIO HOLDINGS BY SECTOR

SECTOR/COMPANY	GICS INDUSTRY	DOMICILE	PORTFOLIO (%)	BENCHMARK (%)	OWNED SINCE
Communication Services			5.6	8.8	
Kanzhun	Interactive Media & Services	China	1.0	0.1	2021
Sea	Entertainment	Singapore	1.4	-	2017
Tencent	Interactive Media & Services	China	3.2	3.5	2012
Consumer Discretionary			19.3	12.8	
Alibaba	Broadline Retail	China	1.4	2.2	2014
Anta Sports Products	Textiles Apparel & Luxury Goods	China	2.6	0.2	2016
Coupang	Broadline Retail	Korea	1.6	-	2022
Haidilao	Hotels Restaurants & Leisure	China	1.0	0.0	2021
Jubilant Foodworks	Hotels Restaurants & Leisure	India	2.0	0.0	2012
MercadoLibre	Broadline Retail	Argentina	6.7	-	2012
Titan	Textiles Apparel & Luxury Goods	India	3.9	0.2	2019
Consumer Staples			10.1	6.0	
Britannia	Food Products	India	3.9	0.1	2016
Dino Polska	Consumer Staples Distribution & Retail	Poland	2.2	0.1	2023
Foshan Haitian Flavoring	Food Products	China	1.6	0.0	2020
Raia Drogasil	Consumer Staples Distribution & Retail	Brazil	2.4	0.1	2012
Energy			2.9	5.1	
Reliance Industries	Oil Gas & Consumable Fuels	India	2.9	1.3	2022
Financials			28.4	22.3	
AIA	Insurance	Hong Kong	3.1	-	2018
Bajaj Finance	Consumer Finance	India	5.3	0.3	2018
Bandhan Bank	Banks	India	1.0	0.0	2019
Bank Central Asia	Banks	Indonesia	3.1	0.5	2018
HDFC Bank	Banks	India	4.8	0.8	2017
HDFC Life Insurance	Insurance	India	1.0	0.1	2023
ICICI Prudential Life Insurance	Insurance	India	1.0	0.0	2020
Kaspi	Consumer Finance	Kazakhstan	1.9	-	2020
Nu Holdings	Banks	Brazil	3.9	-	2021
XP	Capital Markets	Brazil	3.2	-	2020
Health Care			5.4	3.8	
Apollo Hospitals	Health Care Providers & Services	India	3.5	0.1	2012
Tigermed	Life Sciences Tools & Services	China	0.8	0.0	2020
Wuxi Biologics	Life Sciences Tools & Services	China	1.0	0.2	2019
Industrials			5.0	6.9	
Contemporary Amperex Technology	Electrical Equipment	China	0.8	0.1	2023
Localiza	Ground Transportation	Brazil	2.5	0.2	2019
WEG	Electrical Equipment	Brazil	1.6	0.2	2023
Information Technology			17.4	22.1	
ASML Holding	Semiconductors & Semiconductor Equipment	Netherlands	2.7	-	2023
Globant	IT Services	Argentina	3.4	-	2020
Lam Research	Semiconductors & Semiconductor Equipment	United States	3.3	-	2022
Samsung SDI	Electronic Equipment Instruments & Components	Korea	0.8	0.3	2023
Taiwan Semiconductor	Semiconductors & Semiconductor Equipment	Taiwan	6.0	6.7	2015
Tata Consultancy Services	IT Services	India	1.2	0.6	2022
Materials			2.1	7.8	
Asian Paints	Chemicals	India	2.1	0.2	2012
Real Estate			-	1.6	
Utilities			-	2.7	
Cash			3.9	-	

Data presented is that of the Emerging Markets Growth Composite. The index represented will differ in characteristics, holdings, and sector weightings from that of the composite. The index does not contain cash. Rounding may cause figures to vary from 100.0%. GIPS Reports found here. Source: Sands Capital, FactSet, MSCI

INVESTMENT STRATEGIES & RESULTS (USD, NET)

Net Results (%) as of December 31, 2023

	INCEPTION DATE	STRATEGY ASSETS	4Q23	1 YEAR	3 YEAR	5 YEAR	10 YEAR	SINCE INCEPTION
					ANNUALIZED %			
Select Growth	2/29/1992	$13.5B	22.7	52.0	-6.7	13.1	10.8	**11.9**
Russell 1000 Growth Index			14.2	42.7	8.9	19.5	14.9	10.3
Value Added			**8.6**	**9.4**	**-15.6**	**-6.4**	**-4.1**	**1.6**
Global Growth	12/31/2008	$16.4B	20.1	32.4	-6.3	10.0	8.7	**15.1**
MSCI All Country World Index			11.0	22.2	5.7	11.7	7.9	10.2
Value Added			**9.1**	**10.2**	**-12.1**	**-1.8**	**0.8**	**4.9**
Emerging Markets Growth	12/31/2012	$8.7B	6.3	11.7	-12.5	5.8	4.6	**5.3**
MSCI Emerging Markets Index			7.9	9.8	-5.1	3.7	2.7	2.2
Value Added			**-1.6**	**1.8**	**-7.5**	**2.1**	**1.9**	**3.1**
Global Leaders	3/31/2017	$3.6B	13.5	20.7	-2.8	9.6	-	**10.4**
MSCI All Country World Index			11.0	22.2	5.7	11.7	-	9.3
Value Added			**2.5**	**-1.5**	**-8.6**	**-2.2**	**-**	**1.1**
International Growth	3/31/2018	$604.8M	18.9	16.0	-11.5	10.2	-	**7.4**
MSCI All Country World Index ex USA			9.8	15.6	1.5	7.1	-	3.6
Value Added			**9.1**	**0.4**	**-13.0**	**3.1**	**-**	**3.9**
Technology Innovators	12/31/2010	$1.3B	21.2	50.8	-4.8	16.5	14.3	**16.0**
MSCI ACWI Info Tech and Communication Services Index			15.4	47.7	7.0	18.6	15.5	14.6
Value Added			**5.7**	**3.2**	**-11.8**	**-2.0**	**-1.2**	**1.4**

Returns over one year are annualized. The investment results shown are net of advisory fees and expenses and reflect the reinvestment of dividends and any other earnings. The investment results are those of the following composites. Net of fee performance was calculated using Select Growth Tax Exempt Institutional Equity Composite's actual fees and performance fees if applicable. Net of fee performance was calculated by reducing Global Growth Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing Emerging Markets Growth Composite's monthly gross return by 1/12 of the highest applicable annual fee of 1.25% for the period from January 1, 2013 to March 31, 2019. Beginning on April 1, 2019, the highest applicable annual fee was lowered, and net of fee returns were calculated by reducing the composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85% Net of fee performance was calculated by reducing Global Leaders Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing International Growth Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing Technology Innovator Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. GIPS Reports found here. Past performance is not indicative of future results. Source: Sands Capital, FactSet, MSCI.

Quarterly Letter

Dear clients, consultants, and friends,

In volatile times, we often hear people say, "It's different this time." But it's never really different.

Society is always cycling through periods of deterioration and renewal. These cycles happen across sectors, geographies, and cultures, sometimes simultaneously, which can create disruptive shifts.

About four years ago, when the coronavirus pandemic emerged, we began to experience such a shift. It changed life as we knew it. People hunkered down. Markets seized. Demand for goods and services surged for some sectors and collapsed in others to meet the needs of a society in isolation. And the inability of supply to shift and meet demand created bottlenecks that we still experience today. Massive fiscal and monetary stimulus further altered market, investor, and consumer behavior. Society adjusted, then adapted.

While the causes of dramatic disruptions vary, their effect on financial markets is predictable. Crisis, panic, conflict, shifts in macroeconomics, and a barrage of headlines from myriad news sources cause markets to shorten their focus and seize with fear. In the pandemic's case, investors were unable to look past the geopolitics, rising interest rates, inflation, and recession worries that dominated the headlines.

It is during such periods that active managers can position for long-term success. When we lengthen our time horizon, the effects of the near-term sentiment tend to wash out, and we are left to focus on the potential earnings growth of our portfolio businesses. Our ability to create value for our clients is not in anticipating the day-to-day and quarter-to-quarter price moves but in predicting the direction and magnitude of the possibilities. Throughout our 30-year-plus history, this is what has—and will always—matter to us as long-term business owners.

As we continue to emerge from one of the most difficult periods in modern history, we are encouraged by the results of our investment strategies, which logged solid absolute investment results for 2023. Most also outperformed their respective benchmarks. We delivered in 2023 by sticking with our time-tested investment strategy, following our process, doing our research, and executing.

EXHIBIT 1

ANNUAL INVESTMENT RESULTS FOR OUR FLAGSHIP STRATEGIES

Trailing 1 Year (Net) as of 12/31/23

	SELECT GROWTH (Russell 1000 Growth Index)	GLOBAL GROWTH (MSCI All Country World Index)	EMERGING MARKETS GROWTH (MSCI Emerging Markets Index)	GLOBAL LEADERS (MSCI All Country World Index)	INTERNATIONAL GROWTH (MSCI All Country World Index ex USA)	TECHNOLOGY INNOVATORS (MSCI ACWI Info Tech and Communication Services Index)
Portfolio	52.0	32.4	11.7	20.7	16.0	50.8
Benchmark	42.7	22.2	9.8	22.2	15.6	47.7
Value Added	**9.4**	**10.2**	**1.8**	**-1.5**	**0.4**	**3.2**

Sands Capital flagship public equity strategies include Select Growth, Global Growth, Emerging Markets Growth, Global Leaders, International Growth, and Technology Innovators. The investment results shown are net of advisory fees and expenses and reflect the reinvestment of dividends and any other earnings. The investment results are those of the following composites. Net of fee performance was calculated using Select Growth Tax Exempt Institutional Equity Composite's actual fees and performance fees if applicable. Net of fee performance was calculated by reducing Global Growth Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing Emerging Markets Growth Composite's monthly gross return. Beginning on April 1, 2019, the highest applicable annual fee was lowered, and net of fee returns were calculated by reducing the composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing Global Leaders Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing International Growth Equity Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. Net of fee performance was calculated by reducing Technology Innovator Composite's monthly gross return by 1/12 of the highest applicable annual fee of 0.85%. GIPS Reports found here. Past performance is not indicative of future results. Sands Capital, FactSet, MSCI, FTSE Russell.

The Rhythm of History

As investors, we felt the force of these disruptive years in waves. Stock markets crashed in the first couple of months of 2020 as the global outbreak of the coronavirus pandemic spread a profound fear of the unknown.

At the same time, many of our digital businesses that were already growing fast, grew even faster as people stayed home and moved more of their professional and personal lives online. Central banks, led by the Federal Reserve, guided interest rates to near zero. In response, the stock markets reversed and soared. In turn, we, along with many investors, worried about how this combination of rapid growth and low rates would affect valuations. We wondered whether this mix would allow businesses with unsustainable business models to persist and adversely affect the businesses we held in client portfolios.

While concerning, this volatile mix was nothing new. The causes were different, but the conditions “rhymed” with the past. We put our 30-plus years of experience to work. We dug in, focused on business fundamentals, and continued to own what we believed would be the best-advantaged business models over the long term, based on our extensive, proprietary research.

As long-term investors, we don’t manage risk through the use of hedges or derivatives, nor do we shy away from businesses simply because their stocks are volatile. Instead, we believe that adhering to our six investment criteria—and focusing on the durability of long-term earnings potential—is the best way to mitigate long-term risk as business owners. We stayed clear of special purpose acquisition companies (SPACs), “concept companies,” and what we considered to be bad businesses or those with less sustainable business models.[1]

Still, our prudence didn’t seem to matter, starting in the fourth quarter of 2021 when central banks reversed course and rapidly raised interest rates to contain global inflation. Those moves put the brakes on the digital economy, and all long-duration assets got hit. Investors sold anything considered risky, and the stocks of many growth businesses declined significantly.

[1] Special purpose acquisition companies (SPACs) are a means for many experienced management teams and sponsors to take companies public. A SPAC raises capital through an initial public offering for the purpose of acquiring an existing operating company.

But as we enter 2024, we can see that prudence does matter and that our brand of active investing does work. As long-term investors, we listen to the rhythm of history, learn from it, and find the patterns that help us better anticipate and adapt to future disruptions, crises, downturns, and panics.

Long-term Opportunities in a Short-sighted Market

During the past year, as global macroeconomic news drove market sentiment, we stayed close to management teams as they readjusted their business models to achieve better cash flow efficiencies and sustainable growth without losing their value-adding offerings to customers.

We sold a few businesses, but, more often, we increased at lower prices our investments in businesses we already owned in client portfolios. While the markets and media focused on short-term dynamics, created partly by the Federal Reserve pivot and loosening financial conditions, business fundamentals ultimately were the real drivers of stock performance.

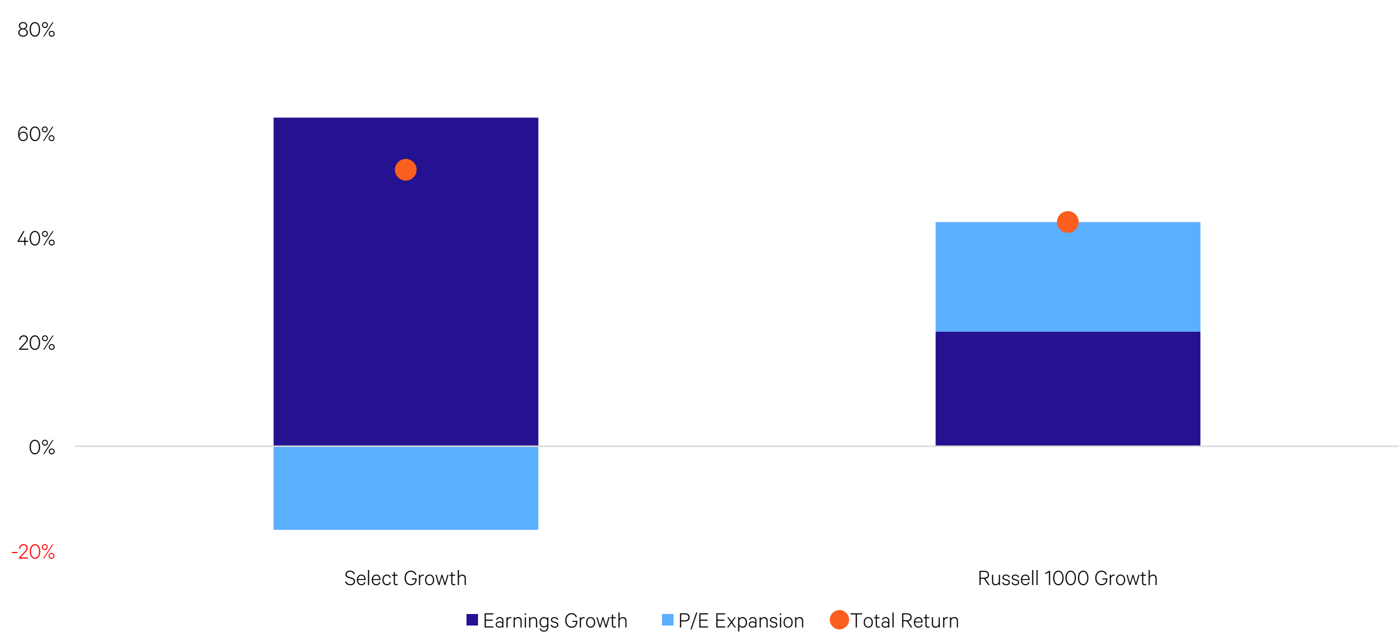
The decomposition of 2023's investment results for all strategies shows that earnings growth was the primary driver for the stock price appreciation of our businesses and that, in aggregate, they actually experienced multiple compression. In the exhibits below, we use the results of our strategy with the longest track record, Select Growth, to illustrate this trend. Multiple expansion, on the other hand, drove at least half of the gains of the indexes. Our conclusion: The business fundamentals of our companies are sound and likely better than those of the benchmarks or the average company. This is active management at work.

We knew the tides would turn and that markets would eventually refocus on business fundamentals and the attractive growth prospects of the businesses we own. We did not know exactly when this would happen. We never do. But, in listening to the rhythm of history, we knew it was a high probability. It's never really different.

EXHIBIT 2

IMPROVING FUNDAMENTALS ARE DRIVING RECENT INVESTMENT RESULTS

Select Growth vs. Russell 1000 Growth Index 2023 Return Decomposition



Source: Factset. Chart uses monthly data as of 12/31/23. P/E expansion is the change in next twelve months' P/E multiple. Inception date is 2/29/1992. Returns are cumulative and calculated monthly. The investment results shown are net of advisory fees and expenses and reflect the reinvestment of dividends and any other earnings. The investment results are those of the Select Growth Tax Exempt Institutional Equity Composite. Net of fee performance was calculated using Select Growth Tax Exempt Institutional Equity Composite's actual fees and performance fees if applicable. Past performance is not indicative of future results. GIPS Reports found here.

In 2022, we saw business fundamentals start to improve. Then, during 2023, most of the stock prices of the businesses we own began to reflect these improvements, in many cases, substantially and in short periods. As easy money dried up, many of our businesses were able to widen their competitive moats as less-financially stable businesses buckled. At Sands Capital, we have a saying that "you must be there, not be getting there." In other words, active investors need to own the right businesses for their clients when the fundamentals and potential of these businesses are strong but before their stock prices rise. Fortunately, we were there and hope to stay there.

Our Vision of the Future Has Not Changed

A solid finish to a rocky year served as a reminder of how important it is to stay true to our investment philosophy, not be distracted by sentiment shifts, and stay focused on the long-term potential of our businesses.

The key for active managers is to emphasize the difference between short-term market moves and long-term value creation. By focusing on the long term, we are able to take advantage of value created by market misconceptions.

In Exhibit 3, we see that one-year investment results can be very volatile, because nonfundamental factors often drive stock prices in the short term. Ten-year rolling investment results are much smoother because the longer time period dampens the influence of valuations and sentiment.

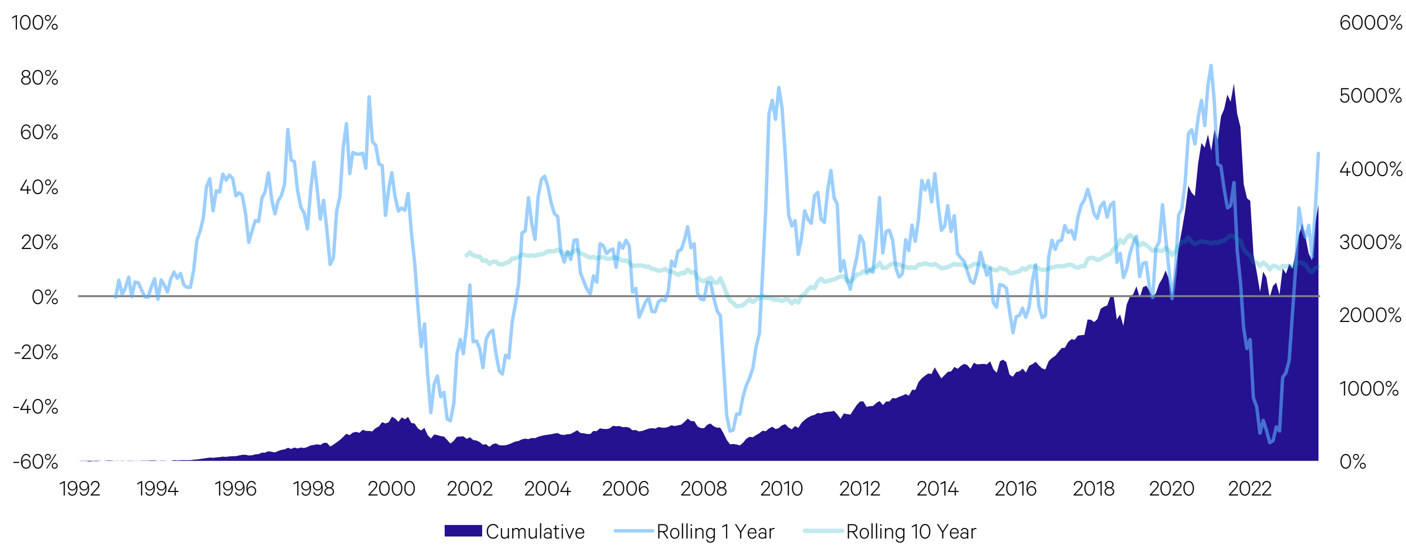
Over time, we've observed that both for the market—and for our portfolios—earnings power and growth dictate the value and stock prices of businesses (See Exhibit 4.) By focusing on distinct periods, however, investors can miss the big picture, which is the opportunity created by compounding returns. We also need to keep in mind that, over the same period, the earnings growth of our businesses far exceeded their increase in market capitalization, which can be seen as a proxy for stock price appreciation.

Dexcom, Adyen, and Block are examples of businesses whose stocks were caught in the

EXHIBIT 3

WE ACCEPT SHORT-TERM VOLATILITY FOR POTENTIAL LONG-TERM WEALTH CREATION

Select Growth Rolling and Cumulative Investment Results 2/28/92 to 12/31/23



Source: eVestment. Data as of 12/31/23. Inception date is 2/29/1992. Returns are cumulative and calculated monthly. The investment results shown are net of advisory fees and expenses and reflect the reinvestment of dividends and any other earnings. The investment results are those of the Select Growth Tax Exempt Institutional Equity Composite. Net of fee performance was calculated using Select Growth Tax Exempt Institutional Equity Composite's actual fees and performance fees if applicable. Past performance is not indicative of future results. GIPS Reports found here.

irrational selling that characterized the third quarter, only to experience strong rebounds in the fourth quarter. In each case, the market reacted harshly to news that we viewed as overly punitive and ultimately incorrect or incomplete.

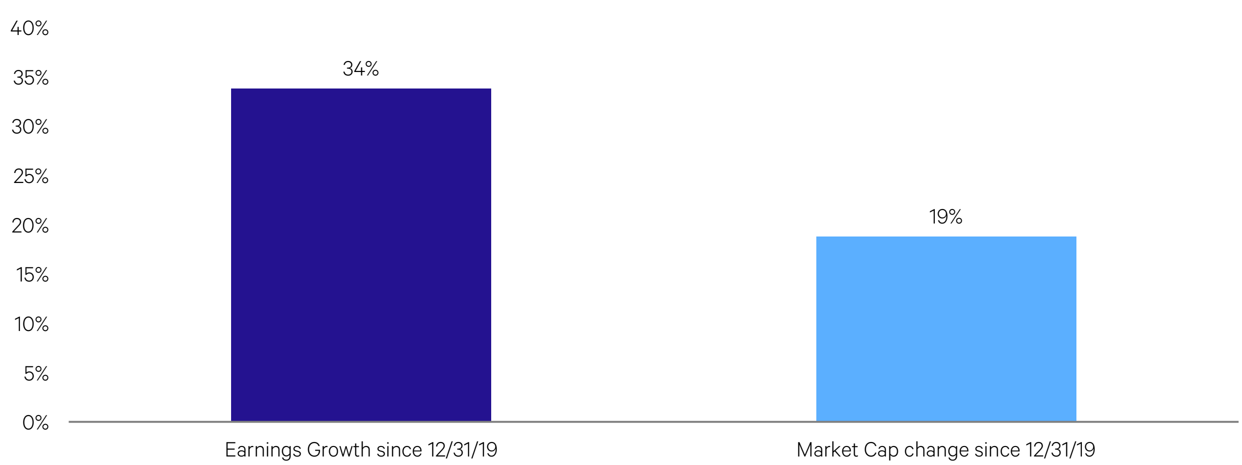
Dexcom's rout was perhaps the most publicized as investors reacted to a fear that increasing adoption of a new class of drugs (GLP-1) used to reduce blood sugar and assist in weight loss would shrink the population of people with Type 2 diabetes who would use continuous glucose monitors (CGMs.) This fear, however, stood in contrast to our years of research. Our view was that increased GLP-1 adoption would not significantly reduce the number of people with Type 2 diabetes and could actually be a long-term positive for CGM growth, because GLP-1s and CGMs are more complementary than competitive. By the end of the year, Dexcom recovered as additional data confirmed our thesis, and the company posted strong business results marked by accelerating growth and record patient adds and cash flows. We continue to believe that CGM adoption is just in its early stages with a long runway for growth in the meaningfully underpenetrated diabetes population.

Markets jumped to similar negative conclusions about Block and Adyen, which sent their stocks drastically lower in the third quarter before recovering in the fourth. In the case of Block, markets battered the stock as an obsession over near-term cyclical headwinds spun into a narrative of structurally impaired growth, competitive moat, and profitability. Adyen faced similar pressure when investors interpreted an unexpected deterioration in U.S. volumes as a sign of broad-based commoditization rather than the temporary and isolated adjustment it ultimately proved to be. In both cases, the stocks reversed course in the fourth quarter after the companies reported strong results and gave multiyear growth and profitability guidance that exceeded expectations and helped dispel bearish forecasts of continued deterioration. Block provided investors with added visibility into the durability of its long-term investment case by sharing concrete insights about its finances, product traction, and go-to-market plans. Adyen also took strides to restore market confidence by committing to more frequent business updates and insights into its growth trajectory.

EXHIBIT 4

WE BELIEVE EARNINGS GROWTH WILL LEAD MARKET CAP HIGHER OVER TIME

Sands Capital Flagship Public Equity Strategies as of 12/31/23



Sands Capital flagship public equity strategies include Select Growth, Global Growth, Emerging Markets Growth, Global Leaders, International Growth and Technology Innovators. Weighted-average earnings growth was measured using broker-reported actual numbers, local currency, with outliers capped at +/- 50 percent for statistical integrity. Weighted-average percent change in market capitalization reflects the change in market value of total shares outstanding for each company. All company level data sourced from FactSet.

Shopify's story spanned much of 2023. Heading into the year, sentiment was weak, as investors hyper-focused on consumer spending, the health of Shopify's merchant base, ongoing investments in logistics, and increasing competition from Amazon. Late in 2022, we conducted extensive research on Shopify and the direct-to-consumer ecommerce market more broadly. Based on discussions with more than 20 Shopify merchants, direct-to-consumer experts, digital advertisers, and fulfillment experts, we strengthened our conviction in Shopify's long-term potential and determined that the market concerns were largely overblown.

We concluded that the market was overlooking the increasing strength in Shopify's core business, including accelerating share gains in the enterprise, a strong slate of new products, and the potential for significant margin expansion. Although we did not agree with Shopify's logistics investment, we did not think it was enough to derail our investment case and saw a self-help opportunity for management to better detail the magnitude and expected returns of the investment or to exit altogether. Many of our expectations materialized in 2023. Gross merchandise volume and revenue growth accelerated, and operating margins improved over the course of 2023, translating to attractive results.

We are well aware that not all of our investments experienced these kinds of significant selloffs or rebounds. But we highlight the above businesses to illustrate how indiscriminate markets can be once panic sets in and how critical patience and conviction are in riding out these waves.
As an active manager, we are encouraged that after the passage of time, the markets refocused, and in each of these cases our views on the fundamental health of the businesses and their increasing competitiveness were validated.

As we look five to 10 years into the future, what matters most is that many of our investment cases have been significantly enhanced and that the secular trends supporting them are immutable. Being able to maintain a patient long-term approach gave us the opportunity to own these businesses throughout the challenging environment and going forward we expect we will reap the benefits to varying degrees of our unwavering conviction.

These are businesses that are creating or benefiting from technological advances, such as artificial intelligence (AI) and cloud computing. These are companies that enable better, faster, and cheaper access to commerce, financial services, and healthcare. Historically, these types of leading businesses have created the most value for shareholders, and we have no reason to believe that this has changed.

Investing in Our Future

As in past downturns, we have continued to invest in our people, processes, systems, and infrastructure to ensure that we will be able to address the opportunities and challenges of the future.

- This year, we added 14 professionals across the firm, to support the growth and complexity of our business, which span public and private markets and multiple geographies.

- Our research team visited more than 30 countries and more than 1,000 companies as analysts and portfolios managers evaluated existing portfolio businesses and prospected for new ones. We have always believed that on-the-ground research is invaluable in fostering our understanding of the unique aspects of economies, societies, and institutions, as well as the market opportunities for individual businesses.

- We hired a full-time director of AI solutions, who worked with us for five years as a consultant. He has formed a team to address how artificial intelligence is affecting investment opportunities. The team will also determine how we can use AI to more productively run our own business. We are happy to share our learnings with you.

Active Management Still Works

As we head into 2024 there is much to be concerned about in the world. This has been true for our entire careers. Unfortunately, it will likely always be true. One thing that has changed is that many of the businesses we own are much more reasonably priced than they were a few years ago. Furthermore, they are significantly more profitable, are self-sustaining, and continue to innovate and grow.

After one of the most challenging times ever for active management, we continue to believe active, concentrated investors, doing deep proprietary research are advantaged and should perform well.

We recognize that expectations are high for our portfolio companies. They have their work cut out to rise to those challenges. They must continue to adapt and evolve. We will continue to evaluate them with rigor and passion to determine that they are fundamentally strong, resilient in the face of the fast-changing environment, and that they maintain valuations that are attractive relative to their long-term growth prospects.

We know our businesses have to deliver and won't be rewarded for promises. We are up for the challenge and appreciate the confidence and patience it takes to allow this to play out.
I am confident that together we will continue to identify and own the next generation of wealth creating businesses for our clients.

Finally, as every year, I want to thank you for your partnership and for standing by us and supporting our style of investment during such a challenging time. We have much to be optimistic about and hopeful for.

Sincerely,

Frank M. Sands, CFA
Chief Investment Officer and Chief Executive Officer

Contribution Analysis

CONTRIBUTION ANALYSIS (NET %)

Top Absolute Contributors

Quarter to Date

Company Name	Average Weight	Return	Contribution
MercadoLibre	6.8	23.8	1.7
Taiwan Semiconductor	5.7	19.9	1.1
Lam Research	3.0	25.1	0.7
Globant	3.1	20.1	0.6
Britannia	3.7	17.2	0.6

Trailing 1 Year

Company Name	Average Weight	Return	Contribution
MercadoLibre	7.2	85.1	4.7
Taiwan Semiconductor	5.6	41.1	2.1
Nu Holdings	2.9	104.1	1.9
Lam Research	2.7	88.0	1.8
XP	2.5	79.0	1.5

Trailing 3 Year

Company Name	Average Weight	Return	Contribution
Apollo Hospitals	4.4	106.2	1.8
MercadoLibre	6.8	-7.6	1.8
Titan	2.6	104.5	1.6
Lam Research	1.2	50.9	1.5
Britannia	3.1	29.7	1.3

Trailing 5 Year

Company Name	Average Weight	Return	Contribution
MercadoLibre	6.1	430.9	11.4
Sea	5.5	252.1	11.3
Taiwan Semiconductor	5.1	206.2	3.4
Alibaba	5.7	-50.3	3.4
Anta Sports Products	3.5	109.0	3.1

Bottom Absolute Detractors

Quarter to Date

Company Name	Average Weight	Return	Contribution
Wuxi Biologics	1.5	-35.2	-0.6
Haidilao	1.2	-30.8	-0.5
Anta Sports Products	3.1	-14.0	-0.5
Sea	2.8	-8.0	-0.5
Bajaj Finance	5.7	-6.6	-0.4

Trailing 1 Year

Company Name	Average Weight	Return	Contribution
Foshan Haitian Flavoring	2.2	-43.9	-1.4
Tigermed	1.5	-61.0	-1.4
Sea	3.7	-22.8	-1.0
Wuxi Biologics	1.4	-51.2	-1.0
Anta Sports Products	3.4	-25.3	-0.9

Trailing 3 Year

Company Name	Average Weight	Return	Contribution
Sea	5.6	-81.1	-5.9
Alibaba	3.3	-68.8	-3.2
Tencent	5.2	-44.7	-3.0
Wuxi Biologics	2.4	-72.8	-2.6
Foshan Haitian Flavoring	2.1	-70.7	-2.5

Trailing 5 Year

Company Name	Average Weight	Return	Contribution
NAVER	0.6	-55.5	-2.0
Bandhan Bank	1.0	-69.4	-1.9
Country Garden Services	0.3	-83.2	-1.9
Foshan Haitian Flavoring	1.5	-41.1	-1.5
TCS Group	0.2	-58.1	-1.5

4Q23 CONTRIBUTOR

MercadoLibre reported strong third-quarter results, with 40 percent net revenue growth and 131 percent operating income growth, year-over-year. Operating margin expanded by over 7 percentage points to 18 percent, driven by a higher ecommerce take rate, gross margin expansion, and operating leverage. The latter continued to grow despite incrementally higher investment in first-party ecommerce, fulfillment, and branding.

Gross merchandise volume (GMV) growth in constant currency terms accelerated to 59 percent year-over-year in the third quarter of 2023, up from 47 percent in the previous quarter. The company gained market share in Brazil and Mexico despite Temu's aggressive entry into Mexico. Notably, the growth came with higher profitability, with the ecommerce take rate growing 160 basis points year-over-year to 15.8 percent of GMV. This rise was attributable to commission increases, net shipping fee growth, and advertising. Additionally, preliminary sales statistics for the fourth quarter indicated that continued acceleration is likely as MercadoLibre continued to gain share from struggling offline retailers. Brazil's GMV grew 39 percent year-over-year from November 1 to November 25 due to strong Black Friday sales. Furthermore, GMV in Mexico during the country's El Buen Fin nationwide shopping event grew 34 percent year-over-year.

Fintech was also a highlight, with off-platform total payment volumes growing 145 percent year-over-year across 49 million active users. Quarterly credit originations grew 46 percent year-over-year, with net interest margin after losses expanding as well.

4Q23 DETRACTOR

Haidilao shares fell due to industry weakness and the announced acquisition of hotel operator Japan Hai from connected-party Super Hi International.

Key industry peers reported subdued customer demand in November, pressuring shares of Haidilao. In particular, Yum China reported weak demand, slow same-store sales, and heightened competition in the quick-service restaurant space. Notably, Haidilao's dining traffic outperformed its peers' and our expectations.

The Japan Hai acquisition was viewed skeptically by the market, in our view, due to the concerns about the connected-party transaction and additional capital expenditure required to develop a non-core business. For context, Haidilao spun off its overseas business, Super Hi International, in 2022. On October 31, Haidilao announced that it had purchased Japan Hai—the owner and manager of a hot spring resort in Karuizawa—from Super Hi International. Our research indicates that the transaction was originally intended to be included in the 2022 spin-off, but the Japanese authority's license application delayed the deal.

Looking ahead, we believe the stock is attractively valued for a business that we expect to grow earnings at a mid-teens annual rate over the next five years. Our trip to China in May gave us confidence that Haidilao is on track to reaccelerate growth and innovation with better cost discipline. The business launched several initiatives to stimulate growth, enhance brand equity, and test new concepts. It's worth noting that many of the initiatives came from store employees, demonstrating to us that Haidilao's core competency in culture and staff motivation is still thriving. Meanwhile, we sensed that competitive intensity is trending in Haidilao's favor following the end of the COVID-19 public health emergency. Although the catering market is always highly competitive, the rationalization of venture investment into new restaurant brands and the massive retreat of influencer-backed hotpot franchises suggest that the industry is gradually moving toward consolidation. Leading companies with supply chain advantages, customer connection, and operational excellence should continue to gain share in this fragmented market.

TRAILING 1 YEAR CONTRIBUTOR

XP shares recovered in 2023 amid a more favorable operating environment, as the Central Bank of Brazil began cutting its benchmark interest rate in response to cooling inflation.

XP is well positioned, in our view, for a fundamental recovery amid this environment. XP's core investment platform should benefit as investors embrace higher-margin, noncash investment products. Meanwhile, the business has spent the past several years rationalizing its cost structure and seasoning new initiatives that should enable a reacceleration of earnings and diversification of income over the next five years.

The business' foray into credit cards is one example that demonstrates XP's ability to cross-sell new products into its existing customer base to improve long-term monetization. XP's card is now used by nearly one-quarter of its core customer base—and is the primary card for nearly half—after just two years of operation. While credit cards are still not positive contributors to XP's bottom line, management expects the business to break even next year and become accretive to earnings after that. Banking products—including credit cards—now account for 8 percent of total revenue, which we expect to grow to 15 percent by 2028.

XP ended 2023 trading at a 14 times forward earnings multiple, which we view as undemanding for a business that we expect to generate 20 percent annualized earnings growth over the next five years.

TRAILING 1 YEAR DETRACTOR

Tigermed—and the Chinese biopharma sector more broadly—remains in a deep, multiyear cyclical correction. This correction has been driven by a significant lack of funding, regulatory shifts, and a weak macroeconomic environment. Drug companies—namely biotechs—have rationalized portfolios and conserved capital. While clinical trial initiations have grown, clinical contract research organizations (CROs) such as Tigermed have been offering material discounts to win business.

We've seen early signs of stabilization and recovery in recent months, with growing deal activity, new healthcare fundraising, and regulatory loosening. That said, a broader recovery is likely still on the horizon.

Tigermed, in our view, is executing on what it can control amid this downturn. It has consolidated market share as the largest CRO in China and has built its backlog. It is growing its presence in the United States to service biotechs that can't afford larger CROs and is seeing increasing activity among pockets of new drug modalities. With the dropoff in COVID-related revenue and regulatory headwinds now mostly behind the business, we expect it to recover to 20 percent or more annualized growth in the next year or two as the business returns to a more normalized trajectory. Shares are attractively priced, given the recovery potential, at merely 11 times forward earnings as of December 31, 2023.

The companies identified above represent a subset of current holdings in the Emerging Markets Growth portfolio and were selected based on the performance measures presented.

Purchases & Sales

PURCHASES

No transactions for this Period.

SALES

No transactions for this Period.

The securities identified represent full purchases and sales within the prior quarter but do not include weight changes. In-progress purchase investment actions are not included. Upon request, a complete list of securities purchased and sold will be provided. It should not be assumed that these holdings were or will be profitable. GIPS Reports found here.

Stewardship

CARBON EXPOSURE - REPORTED DECEMBER 31, 2023

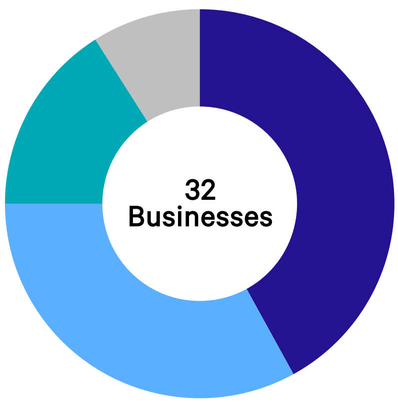
	Carbon Footprint				
	CARBON EMISSIONS	TOTAL CARBON EMISSIONS	CARBON INTENSITY	WEIGHTED AVERAGE CARBON INTENSITY	CARBON EMISSIONS DATA AVAILABILITY
Emerging Markets Growth	14.6	14,576	67.2	53.0	90%
MSCI EM	278.7	278,678	383.7	327.1	100%
	tCO2e/$M Invested	tCO2e	tCO2e/$M Sales		Market Value

Carbon Intensity allows comparison of emissions across companies of different sizes and in different industries. At a business level, MSCI ESG Research calculates Carbon Intensity as Scope 1 & 2 carbon emissions per dollar of sales. The portfolio-level Weighted Average Carbon Intensity is the sum product of the business weights and their intensities.

VOTING ACTIVITY - TRAILING 12 MONTHS ENDING DECEMBER 31, 2023

VOTES	BUSINESSES	RESOLUTIONS	%
Cast in Favor of Management	53	471	96%
Cast Against Management	5	13	3%
Abstentions	4	6	1%
		490	**100%**

ENGAGEMENT ACTIVITY - TRAILING 12 MONTHS ENDING DECEMBER 31, 2023



- Business Strategy: 42%
- Governance: 33%
- Social: 16%
- Environment: 9%

TOPICS ADDRESSED

Governance
Board structure or composition
Capital structure
Regulation
Management accountability
Shareholder protections and rights
Increasing transparency and disclosure
ESG strategy and oversight
Executive compensation
Related-party transactions
Audit and accounting

Social
Human capital management
Data security and privacy
Product safety and impact
Regulation
Diversity and inclusion
Labor rights
Health and safety
Human rights

Environmental
Environmental policy and strategy
Materials use and sourcing
Energy use and efficiency
GHG emissions or climate change strategy
Pollution and waste management
Regulation
Water use and efficiency

We may refrain from voting when issues arise that cause us to determine that voting proxies is not in the best interest of our clients or that it is not reasonably possible to determine whether voting proxies will be in the best interests of clients. Additionally, we do not vote in certain countries that require "share blocking," due to the possible liquidity constraints that could result in the cost of voting outweighing the benefit to the client. Shares out on loan also may not be voted.

Sands Capital regularly engages with the management teams and, if appropriate, board members of portfolio businesses to better understand each business's long-term strategic vision and management of risks and opportunities, including those pertaining to environmental, social, and governance (ESG) matters. More information is available in the Sands Capital Engagement Policy at https://sandscapital.com/media/Sands-Capital-Engagement-Policy-Statement.pdf.

Dino Polska

Business: Dino Polska is a leading Polish supermarket chain.

Key issues: Environmental policy and strategy; energy use and efficiency.

Dino Polska is the third-largest food retailer in Poland by market share, and it sets itself apart by its rural store footprint, vertical integration, and focus on fresh and locally sourced food. We expect Dino to benefit from the continued consolidation and formalization of Poland's retail food industry. Given the company's physical store presence and distribution of meat, which is a carbon-intensive product, we believe it is important to keep abreast of Dino's environmental strategy. Historically, we have engaged with management on this topic and more recently met with the company's head of investor relations. During this meeting, we discovered the company has plans to implement a change we requested.

Dino's vertically integrated business model has enabled the business to scale to 2,000 stores across rural Poland while maintaining a consistent customer experience and product quality. While customer welfare and product quality and safety are material components of Dino's business, its large physical store presence makes it important that Dino act to mitigate its carbon footprint.

During our due diligence meeting with Dino, we had an opportunity to visit a local store and a distribution center. We learned that clean energy is a key component of its environmental strategy. More than 80 percent of stores have rooftop solar panels, and over one-third of the distribution centers have solar panels. Furthermore, during the summer months, some of Dino's stores have all their electricity demand met by solar installations. In addition to its efforts in renewable energy, the company focuses on reducing waste to offset its overall environmental impact. Dino partners with its suppliers to employ multiuse packaging for select produce to minimize the amount of waste generated from disposable bulk packaging. The company has also begun testing the use of electronic labels in its attempt to mitigate its environmental footprint by shrinking waste.

During this meeting, we also reengaged Dino on disclosing some of the company's environmental policies. In light of the European Union's Corporate Sustainability Reporting Directive regulations to which the company will be subject, we believe it is imperative that the company improve its environmental disclosures. We previously advocated for Dino to be more transparent on this topic and decided to reinitiate this conversation with the company. The representatives from Dino agreed with our assessment. The company indicated that it plans to provide more transparency into its environmental impact and sustainability practices around store construction and food packaging and transportation in 2024. Dino previously established a team to monitor its environmental impacts and climate risks. We anticipate this group will be instrumental in the company's efforts to satisfy our request and the company's regulatory requirements more broadly.

We appreciate Dino's willingness to incorporate our feedback on the level of disclosures it will provide moving forward. On the whole, we believe that Dino has thoughtfully developed an environmental strategy, as demonstrated by the company's focus on using solar energy and reducing waste. We plan to continue engagements with the company regarding its environmental policy and strategy.

Select Growth Tax Exempt Institutional Equity Composite (TEIEC) GIPS Report

			TEIEC			R1000G				
YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	NET RETURNS	GROSS RETURNS	ANN. 3 YR. STD. DEV. (NET)	R1000G	ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	88	$6,625.17	-49.14	-48.88	28.26	-29.14	23.47	0.00	0.19	$40,707.08
2021	78	$10,733.38	4.89	5.36	20.99	27.60	18.17	0.00	0.23	$75,340.29
2020	82	$12,888.65	71.42	72.15	22.42	38.49	19.64	0.00	0.71	$68,621.83
2019	84	$10,063.97	33.34	33.91	17.22	36.39	13.07	0.00	0.15	$44,636.85
2018	90	$9,140.97	6.77	7.27	17.03	-1.51	12.13	0.00	0.19	$35,387.67
2017	102	$11,646.37	35.15	35.74	15.07	30.21	10.54	0.00	0.48	$41,331.26
2016	115	$10,192.82	-7.13	-6.70	15.58	7.08	11.15	0.00	0.18	$34,914.29
2015	146	$14,686.78	2.92	3.40	14.56	5.67	10.70	0.00	0.50	$44,192.42
2014	155	$17,737.17	8.95	9.63	14.51	13.05	9.59	0.00	0.18	$47,659.83
2013	155	$16,244.61	42.19	42.95	15.55	33.48	12.18	0.00	0.17	$42,067.92

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	10 Years	Since Inception (2/29/1992)
TEIEC	22.7	52.0	-6.7	13.1	10.8	11.9
R1000G	14.2	42.7	8.9	19.5	14.9	10.3

Effective 5/31/2022, the name of the composite changed from Tax Exempt Institutional Equity Composite to Select Growth Tax Exempt Institutional Equity Composite. As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as: Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Select Growth Tax-Exempt Institutional Equity Composite ("TEIEC") has had a performance examination for the periods February 29, 1992 through December 31, 2022. The verification and performance examination reports are available upon request. The TEIEC contains all fee and non-fee paying, tax-exempt institutional accounts managed in the Select Growth strategy. The Select Growth strategy is a concentrated portfolio that normally consists of the equity securities of 25 to 30 primarily large and mid-capitalization growth businesses. Portfolio companies are primarily domiciled in the U.S. but may also include ADRs and the equity securities of foreign issuers in other developed and emerging markets that are listed on U.S. exchanges. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, and other economic risks that may influence the returns of this strategy. The benchmark for the TEIEC is the Russell 1000 Growth Index ("R1000G"). The R1000G measures the performance of those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. The TEIEC holds securities that are not included in the R1000G, and Sands Capital may invest in securities not covered by the index. The minimum account size for this composite is $3 million. The annual composite dispersion presented is an asset-weighted standard deviation calculated of performance dispersion for accounts in the composite for the entire year, using beginning of period values. Gross and net performance includes the reinvestment of all income and is presented net of expenses, interest income, and capital gains. For periods prior to 2013, gross returns are shown as supplemental information and are stated gross of all fees and transaction costs for bundled fee accounts; net returns are reduced by all fees and transaction costs incurred. Net returns presented are calculated using actual fees and performance fees if applicable. Bundled fee accounts pay a fee based on a percentage of assets under management. Other than brokerage commissions this fee may have included portfolio monitoring, consulting services, and in some cases, custodial services. As of January 1, 2013, bundled fee accounts are no longer included in the TEIEC and in 2012, bundled fee account assets represented 0.9% percent of the composite. The U.S. Dollar is the currency used to express performance. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.75% on the first $50 million of assets under management and 0.50% on assets under management greater than $50 million. Accounts may also pay a performance-based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The TEIEC was created on February 29, 1992 and the inception date for performance is February 29, 1992. Russell 1000® Growth Index is a trademark of the Frank Russell Company. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Global Growth Equity Composite (GGEC) GIPS Report

YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	GGEC NET RETURNS	GGEC GROSS RETURNS	GGEC ANN. 3 YR. STD. DEV. (NET)	MSCI ACWI	MSCI ACWI ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	22	$12,198.63	-43.63	-43.13	26.71	-18.36	19.86	0.00	0.27	$40,707.08
2021	22	$24,989.26	10.22	11.17	18.47	18.54	16.84	0.00	0.22	$75,340.29
2020	18	$18,329.54	49.57	50.81	19.87	16.26	18.13	0.00	0.43	$68,621.83
2019	18	$12,690.57	30.65	31.72	14.24	26.60	11.22	0.00	0.41	$44,636.85
2018	15	$9,713.59	-2.85	-2.03	14.93	-9.42	10.48	0.00	0.14	$35,387.67
2017	14	$10,812.64	38.88	40.01	13.85	23.97	10.36	0.00	0.20	$41,331.26
2016	21	$9,019.25	0.54	1.41	14.56	7.86	11.06	0.00	0.12	$34,914.29
2015	18	$9,129.68	0.40	1.27	13.92	-2.36	10.79	0.00	0.18	$44,192.42
2014	19	$9,285.34	5.37	6.26	13.72	4.16	10.50	0.00	0.25	$47,659.83
2013	18	$7,531.91	27.89	28.97	16.28	22.80	13.94	0.00	0.25	$42,067.92

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	10 Years	Since Inception (12/31/2008)
GGEC	20.1	32.4	-6.3	10.0	8.7	15.1
MSCI ACWI	11	22.2	5.7	11.7	7.9	10.2

As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Global Growth Equity Composite ("GGEC") has had a performance examination for the periods December 31, 2008 through December 31, 2022. The verification and performance examination reports are available upon request. The GGEC reflects information from all fee paying and non-fee paying accounts managed in the Global Growth strategy. The Global Growth strategy is a concentrated portfolio that normally consists of the equity securities of 30 to 50 primarily large and mid- capitalization growth businesses. Portfolio companies are domiciled in both developed and emerging markets. The portfolio may invest a significant percentage of its assets in U.S. listed securities, ADRs, and foreign securities traded on foreign exchanges, and may include the use of derivative access products including Low Exercise Price Warrants ("LEPWs") and Participation Notes ("P-Notes") to gain exposure to certain foreign markets where direct investment is restricted or not always practical or cost efficient. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, currency exchange risk, foreign company risk, derivatives risk and other economic risks that may influence the returns of this strategy. The benchmark for the GGEC is the MSCI All Country World Index ("MSCI ACWI"). The MSCI ACWI is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The GGEC holds securities not included in the MSCI ACWI and Sands Capital may invest in securities not covered by the index. The annual composite dispersion presented is an asset-weighted standard deviation calculated of performance dispersion for accounts in the composite for the entire year, using beginning of period values. The U.S. dollar is the currency used to express performance. Returns include the effect of foreign currency exchange rates. Gross and net performance includes the reinvestment of all income and is presented net of expenses, foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The benchmark return is net of the maximum withholding tax rate of the constituent company's country of incorporation applicable to institutional investors. Net of fee performance was calculated by reducing the monthly gross composite return by 1/12 of the annual model fee of 0.85%. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.85% on the first $50 million, 0.65% on the next $200 million and 0.55% on all assets above $250 million. Accounts may also pay a performance-based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The GGEC was created on February 26, 2009 and the inception date for performance is December 31, 2008. MSCI is the source of all MSCI data presented. The MSCI information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each other person involved in or related to compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties (including, without limitation, any warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages. (www.msci.com). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Emerging Markets Growth Composite (EMGC) GIPS Report

			EMGC			MSCI EM				
YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	NET RETURNS	GROSS RETURNS	ANN. 3 YR. STD. DEV. (NET)	MSCI EM	ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	16	$6,626.47	-34.18	-33.60	24.23	-20.09	20.26	0.02	0.23	$40,707.08
2021	23	$13,014.02	-9.01	-8.23	21.42	-2.54	18.33	0.02	0.44	$75,340.29
2020	10	$6,521.97	54.79	56.05	22.43	18.31	19.60	0.04	0.17	$68,621.83
2019	8	$3,551.45	28.20	29.39	14.85	18.42	14.17	0.05	0.21	$44,636.85
2018	10	$2,432.63	-13.97	-12.86	15.97	-14.57	14.60	0.06	0.30	$35,387.67
2017	9	$2,010.72	39.12	40.82	14.51	37.28	15.35	0.08	0.28	$41,331.26
2016	9	$1,114.66	2.51	3.81	16.03	11.19	16.07	0.10	0.24	$34,914.29
2015	8	$776.57	-8.90	-7.76	15.43	-14.92	14.06	0.14	0.30	$44,192.42
2014	<5	$444.88	5.71	7.04	—[2]	-2.19	—[2]	0.34	n.m.[1]	$47,659.83
2013	<5	$1.17	12.64	14.02	—[2]	-2.60	—[2]	100.00	n.m.[1]	$42,067.92

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	10 Years	Since Inception (12/31/2012)
EMGC	6.3	11.7	-12.5	5.8	4.6	5.3
MSCI EM	7.9	9.8	-5.1	3.7	2.7	2.2

[1] n.m. – Not statistically meaningful, five or less accounts in the composite for the entire year. [2] The 3-year annualized standard deviation is not shown due to having less than 36 months of returns. As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Emerging Markets Growth Composite ("EMGC") has had a performance examination for the periods December 31, 2012 through December 31, 2022. The verification and performance examination reports are available upon request. The EMGC reflects information from all fee-paying and non-fee-paying accounts managed in the Emerging Markets Growth strategy. The Emerging Markets Growth strategy is a concentrated portfolio that normally consists of the equity securities of 30 to 50 primarily large and mid-capitalization growth businesses. Portfolio companies are domiciled, listed, or have significant exposure (e.g., substantial portion of revenues, profits, or productive assets) to emerging and frontier markets. The portfolio may invest in ADRs, foreign securities traded on foreign exchanges, and may include the use of derivative access products including Low Exercise Price Warrants ("LEPWs") and Participation Notes ("P-Notes") to gain exposure to certain foreign markets where direct investment is restricted or not always practical or cost efficient. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, currency exchange risk, foreign company risk, derivatives risk and other economic risks that may influence the returns of this strategy. The benchmark for the EMGC is the MSCI Emerging Markets Index ("MSCI EM"). The MSCI EM is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of emerging markets. The EMGC may hold securities not included in the MSCI EM and Sands Capital may invest in securities not covered by the index. The annual composite dispersion presented is an asset-weighted standard deviation calculated of performance dispersion for accounts in the composite for the entire year, using beginning of period values. The U.S. dollar is the currency used to express performance. Returns include the effect of foreign currency exchange rates. Gross and net performance includes the reinvestment of all income and is presented net of expenses, foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The benchmark return is net of the maximum withholding tax rate of the constituent company's country of incorporation applicable to institutional investors. Net of fee performance was calculated by reducing the monthly gross composite return by 1/12 of the highest applicable annual fee of 1.25% for the period from January 1, 2013 to March 31, 2019. Beginning on April 1, 2019, the highest applicable annual fee was lowered and net of fee returns were calculated by reducing the monthly gross composite return by 1/12 of the highest applicable annual fee of 0.85%. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.85% on the first $50 million, 0.65% on the next $200 million and 0.55% on all assets above $250 million. The Sands Capital Emerging Markets Growth Master Fund LP, which is included in the composite, has an investment management fee schedule of 0.85% on all assets and the total expense ratio is 1.00%. Accounts may also pay a performance- based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The EMGC was created on May 28, 2013 and the inception date for performance is December 31, 2012. MSCI is the source of all MSCI data presented. The MSCI information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each other person involved in or related to compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties (including, without limitation, any warranties of originality, accuracy, completeness, timeliness, non- infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages. (www.msci.com) GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Global Leaders Equity Composite (GLEC) GIPS Report

			GLEC			MSCI ACWI				
YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	NET RETURNS	GROSS RETURNS	ANN. 3 YR. STD. DEV. (NET)	MSCI ACWI	ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	9	$3,002.72	-29.28	-28.66	22.70	-18.36	19.86	0.09	0.17	$40,707.08
2021	7	$3,378.02	7.51	8.42	17.03	18.54	16.84	0.09	0.08	$75,340.29
2020	7	$2,719.58	26.75	27.80	17.66	16.26	18.13	0.10	0.15	$68,621.83
2019	5	$1,361.96	35.76	36.89	—[2]	26.60	—[2]	0.16	n.m.[1]	$44,636.85
2018	<5	$351.83	2.04	2.90	—[2]	-9.42	—[2]	0.45	n.m.[1]	$35,387.67
2017[3]	<5	$49.95	21.30	22.04	—[2]	15.96	—[2]	3.10	n.m.[1]	$41,331.26

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	Since Inception (3/31/2017)
GLEC	13.5	20.7	-2.8	9.6	10.4
MSCI ACWI	11	22.2	5.7	11.7	9.3

[1] n.m. – Not statistically meaningful, five or less accounts in the composite for the entire year. [2] The 3-year annualized standard deviation is not shown due to the composite having less than 36 months of returns. [3] Annual performance results for 2017 reflect partial period performance. Returns are calculated from 3/31/17 to 12/31/17 for both the composite and the index. As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Global Leaders Equity Composite ("GLEC") has had a performance examination for the periods March 31, 2017 through December 31, 2022. The verification and performance examination reports are available upon request. The GLEC reflects information from all fee paying and non-fee paying accounts managed in the Global Leaders strategy. The Global Leaders strategy is a concentrated portfolio that normally consists of the equity securities of 30 to 50 primarily large and mid-capitalization growth businesses. The strategy employs a portfolio construction approach that intends to balance growth and volatility and places additional emphasis on leadership and competitive advantage, as well as strong free cash flow generation and high return on invested capital. Portfolio companies are domiciled in both developed and emerging markets. The portfolio may invest a significant percentage of its assets in U.S. listed securities, ADRs, and foreign securities traded on foreign exchanges, and may include the use of derivative access products including Low Exercise Price Warrants ("LEPWs") and Participation Notes (""P-Notes"") to gain exposure to certain foreign markets where direct investment is restricted or not always practical or cost efficient. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, currency exchange risk, foreign company risk, derivatives risk and other economic risks that may influence the returns of this strategy. The benchmark for the GLEC is the MSCI All Country World Index("MSCI ACWI"). The MSCI ACWI is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The GLEC holds securities not included in the MSCI ACWI and Sands Capital may invest in securities not covered by the index. The annual composite dispersion presented is an asset-weighted standard deviation calculated of performance dispersion for accounts in the composite for the entire year, using beginning of period values. The U.S. dollar is the currency used to express performance. Returns include the effect of foreign currency exchange rates. Gross and net performance includes the reinvestment of all income and is presented net of expenses, foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The benchmark return is net of the maximum withholding tax rate of the constituent company's country of incorporation applicable to institutional investors. Net of fee performance was calculated by reducing the monthly gross composite return by 1/12 of the highest applicable annual fee of 0.85%. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.85% on the first $50 million, 0.65% on the next $200 million, and 0.55% on assets on all assets above $250 million. Accounts may also pay a performance-based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The GLEC was created on March 8, 2017 and the inception date for performance is March 31, 2017. MSCI is the source of all MSCI data presented. The MSCI information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. 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International Growth Equity Composite (IGEC) GIPS Report

			IGEC			MSCI ACWI ex USA				
YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	NET RETURNS	GROSS RETURNS	ANN. 3 YR. STD. DEV. (NET)	MSCI ACWI ex USA	ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	<5	$53.23	-41.00	-40.46	26.68	-16.00	19.25	2.58	n.m.[1]	$40,707.08
2021	<5	$64.79	1.35	2.22	19.30	7.82	16.79	3.55	n.m.[1]	$75,340.29
2020	<5	$2.25	60.19	61.53	—[2]	10.65	—[2]	100.00	n.m.[1]	$68,621.83
2019	<5	$1.40	46.28	47.49	—[2]	21.51	—[2]	100.00	n.m.[1]	$44,636.85
2018[3]	<5	$0.95	-7.14	-6.54	—[2]	-13.17	—[2]	100.00	n.m.[1]	$35,387.67

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	Since Inception (3/31/2018)
IGEC	18.9	16.0	-11.5	10.2	7.4
MSCI ACWI ex USA	9.8	15.6	1.5	7.1	3.6

[1] n.m. – Not statistically meaningful, five or less accounts in the composite for the entire year. [2] The 3-year annualized standard deviation is not shown due to the composite having less than 36 months of returns. [3] Annual performance results reflect partial period performance. The returns are calculated from 03/31/18 to 12/31/18 for both the composite and the index. As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.. The International Growth Equity Composite ("IGEC") has had a performance examination for the periods March 31, 2018 through December 31, 2022. The verification and performance examination reports are available upon request. The IGEC reflects information from all fee paying and non-fee paying accounts managed in the International Growth Equity strategy. The International Growth strategy is a concentrated portfolio that normally consists of the equity securities of 25 to 40 primarily large and mid-capitalization growth businesses. Portfolio companies are domiciled, operated, listed, or derive a significant portion of their revenues, profits, or productive assets outside of the United States in both developed and emerging markets. The portfolio may invest in ADRs, foreign securities traded on foreign exchanges, and may include the use of derivative access products including Low Exercise Price Warrants ("LEPWs") and Participation Notes ("P-Notes") to gain exposure to certain foreign markets where direct investment is restricted or not always practical or cost efficient. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, currency exchange risk, foreign company risk, derivatives risk and other economic risks that may influence the returns of this strategy. The benchmark for the IGEC is the MSCI ACWI ex USA, a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed (excluding the US) and emerging markets. The IGEC holds securities not included in the MSCI ACWI ex USA and Sands Capital may invest in securities not covered by the index. Results are based on fully discretionary accounts under management. The annual composite dispersion presented is an asset-weighted standard deviation calculated of performance dispersion for accounts in the composite for the entire year, using beginning of period values. The U.S. dollar is the currency used to express performance. Returns include the effect of foreign currency exchange rates. Gross and net performance includes the reinvestment of all income and is presented net of expenses, foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The benchmark return is net of the maximum withholding tax rate of the constituent company's country of incorporation applicable to institutional investors. Net of fee performance was calculated by reducing the monthly gross composite return by 1/12 of the highest applicable annual fee of 0.85%. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.85% on the first $50 million, 0.65% on the next $200 million, and 0.55% on assets on all assets above $250 million. Accounts may also pay a performance-based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The IGEC was created on March 21, 2018 and the inception date for performance is March 31, 2018. MSCI is the source of all MSCI data presented. The MSCI information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. 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Technology Innovators Composite (TIC) GIPS Report

			TIC			MSCI ACWI IT COMM				
YEAR END	NUM OF ACCTS	END OF PERIOD AUM (USD $M)	NET RETURNS	GROSS RETURNS	ANN. 3 YR. STD. DEV. (NET)	MSCI ACWI IT COMM	ANN. 3 YR. STD. DEV.	NON-FEE PAYING % OF COMPOSITE	ASSET WGT'D STD. DEV. (GROSS)	FIRMS TOTAL ASSETS (USD $M)
2022	6	$173.48	-47.85	-47.37	27.68	-32.28	22.55	2.79	0.13	$40,707.08
2021	<5	$164.23	9.75	10.66	20.12	22.38	17.29	5.29	n.m.[1]	$75,340.29
2020	<5	$173.98	76.01	77.46	21.25	38.25	19.32	4.25	n.m.[1]	$68,621.83
2019	<5	$141.10	41.40	42.58	16.79	38.53	14.17	3.01	n.m.[1]	$44,636.85
2018	<5	$118.18	12.78	13.73	17.18	-4.59	14.28	2.55	n.m.[1]	$35,387.67
2017	<5	$117.97	46.48	47.73	16.64	41.77	13.68	2.31	n.m.[1]	$41,331.26
2016	<5	$122.94	-2.32	-1.48	18.56	12.20	13.32	1.52	n.m.[1]	$34,914.29
2015	<5	$138.46	5.48	6.38	18.23	3.20	11.19	1.38	n.m.[1]	$44,192.42
2014	<5	$149.69	4.37	5.24	17.98	15.20	11.32	1.21	n.m.[1]	$47,659.83
2013	<5	$224.68	48.16	49.39	17.58	26.51	13.91	0.78	n.m.[1]	$42,067.92

Net Returns

As of 12/31/2023	QTD	1 Year	3 Years	5 Years	10 Years	Since Inception (12/31/2010)
TIC	21.2	50.8	-4.8	16.5	14.3	16.0
MSCI ACWI IT COMM	15.4	47.7	7	18.6	15.5	14.6

[1] n.m. – Not statistically meaningful, five or less accounts in the composite for the entire year. As of October 1, 2021, the firm was redefined to be the combination of Sands Capital Management, LLC and Sands Capital Ventures, LLC. Both firms are registered investment advisers with the U.S. Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940, as amended. The two registered investment advisers are combined to be one firm for GIPS purposes and are doing business as Sands Capital. Sands Capital operates as a distinct business organization, retains discretion over the assets between the two registered investment advisers, and has autonomy over the total investment decision making process. Prior to October 1, 2021, the firm was defined as Sands Capital Management, LLC, is an independent registered investment adviser. Sands Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sands Capital has been independently verified for the periods February 7, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Technology Innovators Composite ("TIC") has had a performance examination for the periods December 31, 2010 through December 31, 2022. The verification and performance examination reports are available upon request. The composite reflects information from all fee paying and non-fee paying accounts managed in the Technology Innovators strategy. The Technology Innovators strategy is a concentrated portfolio that normally consists of the equity securities of 20 to 35 primarily large and mid-capitalization growth businesses which are publicly or privately held, with a particular emphasis placed on companies facilitating or benefitting from powerful secular shifts enabled by technologies. Portfolio companies are domiciled in both developed and emerging markets. The portfolio may invest in U.S. listed securities, ADRs, foreign securities traded on foreign exchanges, and may include the use of derivative access products including Low Exercise Price Warrants ("LEPWs") and Participation Notes ("P-Notes") to gain exposure to certain foreign markets where direct investment is restricted or not always practical or cost efficient. The strategy may experience losses as it is subject to equity securities risk, market and issuer risk, selection risk, growth style risk, concentration risk, currency exchange risk, foreign company risk, derivatives risk, sector focus risk and other economic risks that may influence the returns of this strategy. The benchmark for the TIC is the MSCI ACWI Info Tech and Communication Services Index ("ACWI ITCS"). The ACWI ITCS is an unmanaged capitalization-weighted index that measures the performance of the information technology and communication services sectors of the MSCI All Country World Index. The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. This composite may hold securities that are not included in the MSCI ACWI ITCS, and Sands Capital may invest in securities not covered by the ACWI ITCS. Performance results in presentations between April 30, 2012 and December 3, 2018 were measured against the MSCI All Country World Information Technology Index, which is shown for that period of time. The benchmark was changed to be more representative of the composite strategy, however, information regarding the comparison to the MSCI All Country World Information Technology Index is available upon request. Performance results in presentations prior to April 30, 2012 were measured against the S&P Composite 1500 Information Technology Index. The benchmark was changed to be more representative of the composite strategy, however, information regarding the comparison to the S&P Composite 1500 Information Technology Index is available upon request. The U.S. dollar is the currency used to express performance. Returns include the effect of foreign currency exchange rates. Gross and net performance includes the reinvestment of all income and is presented net of expenses, foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The benchmark return is net of the maximum withholding tax rate of the constituent company's country of incorporation applicable to institutional investors. Net of fee performance was calculated by reducing the monthly gross composite return by 1/12 of the highest applicable annual fee of 0.85%. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. A list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution funds is available upon request. Past performance is not indicative of future results. The investment management fee schedule for separate accounts is 0.85% on all assets. Accounts may also pay a performance-based fee that consists of a base fee plus a percentage of the annualized excess return versus the benchmark. Additional information regarding performance fees is available upon request. Net of fee returns displayed on GIPS Reports produced prior to October 31, 2022 displayed actual net of fee returns. Actual investment advisory fees incurred by clients may vary which will result in performance that may be higher or lower. The TIC was created on January 6, 2011 and the inception date for performance is December 31, 2010. MSCI is the source of all MSCI data presented. The MSCI data is comprised of a custom index calculated by MSCI for, and as requested by, Sands Capital Management. The MSCI data is for internal use only and may not be redistributed or used in connection with creating or offering any securities, financial products or indices. 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SANDS CAPITAL

Sands Capital is an active, long-term investor in leading innovative growth businesses, globally. Our approach combines analytical rigor and creative thinking to identify high-quality growth businesses that are creating the future. Through an integrated investment platform spanning venture capital, growth equity and public equity, we provide growth capital solutions to institutions and fund sponsors in more than 40 countries. Sands Capital is an independent, staff-owned firm founded in 1992 with offices in the Washington, D.C. area, London, and Singapore.

ALL-IN CULTURE

We are one team dedicated to one mission and one philosophy. As a fully independent and staff-owned firm, we attract and retain strong talent, focus on long-term outcomes, and are highly aligned with our clients' interests.

INSIGHT DRIVEN

Businesses that can build a sustainable advantage are few and far between. To seek them, we apply six criteria to separate signal from noise, identify what matters most, and construct differentiated views on tomorrow's businesses, today.

GLOBAL PERSPECTIVE WITH LOCAL UNDERSTANDING

Innovation-driven growth knows no geographic boundaries. Neither does our research team. We are hands on, on-the-ground, deeply immersed in the ecosystems in which our businesses operate.

HIGH CONVICTION FOR HIGH IMPACT

All our strategies concentrate investments in only our best ideas and avoid mediocrity. With the intent to own businesses for five years or longer, we seek to create value for clients through the compounding of business growth over time.

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